

VITA

VAT & Indirect Tax Associates

Retainer Options



£500 per quarter

Small firm, one partner and staff

£1,000 per quarter

Medium firm, three partners and staff

£1,500 per quarter

Large firm, access for all



Benefits

- Access to a helpline, for calls up to 30 mins.
- Monthly updates / newsletters.
- Annual meetings with nominated users to discuss service, and improvements to maximise value.
- £1,500 package inc. meetings onsite twice annually and a staff training programme.

Hourly rates from £100 to £250, and billing structures that allow fees to be passed on to your clients in full, or you can recharge the time at full or inflated rates in order to contribute towards the retainer fees.

Why VITA?

Personal approach with direct access to partners and senior staff, who have 20+ years of experience of advising in VAT. Our team understands the requirement of general practice and accounts teams, and are ready to act as your internal VAT resource.

100% independent with no ties to any other firms; and offering VAT only services. Experience in knowing when to involve other professionals, and how and when to bring in the accountant in order to provide complete solutions for the client.

Adding Value

Although there are 'free' options out there, they are not set out to add value. This can be achieved by owning the problem with you, with a view to finding a solution. The helpline is perfect for saving your time and helping you to process a scenario – a lot can be achieved on a 30-minute call. Often on understanding the problem, it becomes apparent that the client is asking the wrong question, or not the full question. Identifying this early saves time and makes you look good.

It's an advisor's job to make the client look good, and you are the client! The service is set out to give you access to information in a timely fashion, whether at the clients request or perhaps to prepare you for a meeting or even for a potential opportunity. A call asking "what are the VAT issues and angles on this sector" would be welcome under the helpline.